



**clamp**<sup>®</sup>  
Clamping and Cabling

# Clamp Srl

WEB company profile 2018





# Who we are

*Clamp Srl is one of the leading Italian manufacturers / distributors of clamps, clips and solutions for fixing & cabling.*

*Our focus is to bring technical solutions and high quality products with an excellent service level.*

*We chase long term profitability through loyal customers.*

# Our history

- 1983: Company foundation. Band-It products distribution in Italy
- 1996: Production company acquisition. Production in Padova
- 2000: ISO9002 certification
- 2002: Cerro al Lambro warehouse built (1.000 m<sup>2</sup>)
- 2004: ERP + CRM Baan implementation
- 2005: Warehouse enlargement (1.700 m<sup>2</sup>) + RF WMS system
- 2014: New production facilities, near Padova
- 2015-16: New automatic vertical warehouses in Milano
- 2017: New production facilities (second site) in Castelfranco

### Turnover

Total sales 2017

**Euro 8,8 mln.**

### Growth

From 1991 to 2017 cumul.

**8% yearly growth**

### Clamp Srl staff

year 1992: 6 people

year 2017: ~40 people

## Company profile

# Some of our products

- Screw clamps
- Clips, p-clip & ear type
- Band-It system
- Heavy duty clamps
- Nylon cable ties
- Customized products



Service

# Logistics performance

We continuously monitor our logistics service to Distributors and OEM clients

Logistics Control Panel				2017			Objective 2017
Channel	Code	Indicator	Unit	Oct.	Nov.	Dic.	
DIS	OT	On Time Delivery	%	80%	81%	84%	78%
	VC	Speed of Delivery	gg cal	3,2	3,0	2,5	3,9
OEM	FR	Order Fill Rate	%	86%	88%	86%	84%
	AD	Relaiability	gg cal	(4,6)	(3,7)	(3,6)	(2,0)



Company profile

# Milan offices and warehouse

Premises



Automatic vertical warehouses



Production

# Our production

Factory



- The importance of a European manufacturing activity
  - **Automation:** large volume, standard catalogue items
  - **Flexibility:** small series, customized products
  - Second tier automotive supplier: ISO TS16949 project